

Casework + Furniture solutions

# **SPACES**

CASEWORK + FURNITURE



# **Sean McWherter**Project Sales & Project Coordinator > smcwherter@DiversifiedSpaces.com

With over 21 years experience working on projects with architects and designers, Sean knows exactly what to look for and the questions to ask to make your project successful. Sean will work directly with you to determine project needs while explaining time-frames and parameters to projects. From design and pricing to shipment and installation, he'll be there every step of the way to help achieve your goals with a space suited for the end users' needs...

**Favorite part about his job:** The satisfaction in seeing the fruits of your labor from start to finished projects



Ryan Gust
Project CAD Designer/Project Manager
> rgust@DiversifiedSpaces.com

Throughout the entire process, Ryan will be your project expert. Early on, he'll work as the project CAD designer — estimating the project, providing Auto-CAD drawings and making any necessary revisions. Once the PO is received, he will also be managing the project from scheduling the ship dates with production and vendors—to final approvals. Then he'll release your project into production and work with you on delivery dates and times. If any issues arise, no need to worry — he'll take care of them.

#### **Favorite part about his job:**

Seeing the customer happy with our finished product



Diversified Spaces saw a need that went beyond just providing furniture—for the projects where installed casework was also needed. Formerly known as CAPS—SPACES+ was created to assist dealers in providing complete room solutions to the end-user that saves time and resources. Our dedicated team of experts take the guess work out of the project and streamline it to be efficient, along with adhering to NSTA guidelines.

## A Great Fit?

SPACES+ is a great fit for educational environments that are renovating or adding new skilled spaces including the incorporation of STEAM and STEM

- + Projects where value is desired and appreciated
- + Small to medium projects that are not going through the construction bid process
- + Projects using a state or national contract such as TIPS
- + Are a collection of Diversified Spaces furniture and casework
- + Primary market individual room additions and refurbishments to multi-room projects

#### SPACES+ is not a great fit for some projects

- Projects involving General Contractors
- Projects that specify custom products and custom material
- Projects that are going through a construction public bid process with added delays

# **Benefits**

#### **Design Assistance**

- + Designed by industry experts that ask the right questions to optimize learning and functionality solutions in the classroom
- + Space planning by a dedicated team of industry experts for skilled spaces in the education market
- + Professional trained staff with ability to work with everything from rough sketches to architectural drawings
- + Typical completed drawings after initial decision is two weeks

#### **Dedicated Team**

- + Individual attention & communication with a dedicated team—we understand you have questions—and we have experts to assist
- + Typically response time on initial contact is less than 48 hours

#### **Quicker Turnaround**

+ Typically—from initial concept to delivered products—a SPACES+ project is 50% faster than a normal casework project

### **Process**

#### Collaborative, responsive service from project start to delivery

- + Communicate the need and opportunity to a dealer of your choice or directly with Spaces+ design team who can help involve a dealer
- + Outline opportunity and needs through a formalized checklist (SPACES+ team will personally review with you)
- + Checklist review will include primary functionality of the space to confirm the proper surfaces and it necessary fume hoods are appropriately designed.
- + Upon agreement of details, design and quoting process is started (typically two weeks to complete drawings and quotes)
- + Drawings and material types are reviewed, revised and approved per discussion
- + Once agreement is made and purchase order has been issued, production lead-time is communicated to all parties involved
- + A list of approved installers can be provided by SPACES+ upon requested



For more information, contact: team@DiversifiedSpaces.com